

# **AMAC Convention**

Starting Time	09:30
Ending Time	17:00
Location of meeting	Brussels   Sheraton Brussels Airport Hotel
Date	15 March 2017

#### 09:30 – 10:00 Registration & Welcome coffee

10:00 – 10:30 Welcome speech – AMAC Chairman & EBAA BOG Chairman- Atrium

### 10:30 – 13:00 Morning session

Meeting per subcommittee to debrief on 2016 and discuss 2017 Program.

The subcommittees that are meeting are:

- Airports, Handling and Ground Operations Committee (AHGOC)
- Aircraft Brokers Committee
- Charter Brokers Committee
- Financiers Committee
- Insurance Committee
- Lawyers in Business Aviation Committee
- Maintenance Committee

### 13:00 – 14:30 Networking Lunch

#### 14:30 – 16:30 AMAC Plenary

- 2016 Actions and results
- 2017 Planning
- Q&A from the floor

### 18:00 Transport to EBAA 40<sup>th</sup> Anniversary Gala Dinner (\*EBAA members only)

Additional information	<ul> <li>Convention registration: <u>Click here</u></li> <li>Hotel: <u>click here</u></li> </ul>	
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### AHGOC Subcommittee

### 10:30 – 13:00 Morning session – Room Gemini

- Introduction and quick tour de table
- 2016 debriefing
  - Meetings
  - Ongoing tasks
    - Security video
      - Round tables with national authorities
    - IS-BAH deployment in Europe
  - o Achievements
    - First AIR OPS EUROPE Convention
- 2017 planning
  - Relaunch of the national authority round table campaign
  - o Airport investments
  - Standard for Schedulers/dispatchers
  - Second edition of AIR OPS EUROPE convention

# Aircraft Brokers Subcommittee

### 10:30 – 13:00 Morning session – Room Sagittarius

- Introduction and quick tour de table
- 2016 debriefing
  - From the Aircraft Transaction Subcommittee to the Aircraft Brokers Subcommittee
- 2017 planning

# **Charter Brokers Subcommittee**

10:30 – 13:00 Morning session – Room Andromeda

- Introduction and quick tour de table
  - Presentation of the new EBAA Focal Point
  - Explanation about the new Rules of Procedure of AMAC and distribution of Rules to the participants
- 2016 Actions and results
  - o Charter Broker International Accreditation
  - o Business Aviation Mediation Body
  - Grey Charters
  - Fraud Prevention
- 2017 Planning
  - Tour de table: ideas about future projects and activities

# Financiers Subcommittee

### 10:30 – 13:00 Morning session – Room Aquarius

• Introduction and quick tour de table

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- Presentation of the new EBAA Focal Point
- Explanation about the new Rules of Procedure of AMAC
- Topics to be discussed:
  - AVN67B: Still useful or must it be renegotiated to accommodate today's lender's needs?
  - Registration of mortgages in Europe: Shall EBAA start an initiative to unify the process in all member states to reduce efforts of lenders and borrowers?
  - Do we see common tasks with other subcommittees such as Aircraft Brokers, Insurance and or Lawyers in Business Aviation?
  - Secondary market valuation and financing: Are aircraft lenders taking risks they are not aware of?
- Initiatives to be taken in 2017/2018:
  - Blockchain and P2P Lending Platforms: Are aircraft financiers missing a trend? Do we need to start an education initiative via EBAA AMAC?
- 2017-2018 planning:
  - Timing and topics for next meeting(s)

### Insurance Subcommittee

### 10:30 – 13:00 Morning session – Room Galileo

- Introduction and quick tour de table
  - Explanation about the new Rules of Procedure of AMAC
- 2016 Actions and results
  - o Insurance Rating initiative
  - Co-operation with other Sub-Committees
- 2017 Planning
  - o Tour de table: ideas about future projects and activities
  - Education panels about the insurance notions (especially the question of "risk assessment")
- Definition of the next meeting

# Lawyers in Aviation Subcommittee

### 10:30 – 13:00 Morning session – Room Taurus

- Introduction and quick tour de table
  - Presentation of the new EBAA Focal Point and thanking Arthur for his support
  - Explanation about the new Rules of Procedure of AMAC and distribution of Rules to the participants
- 2016 Actions and results
  - o Aviation Booklet
  - o Brexit Seminar
  - Meeting at Ebace
  - Co-operation with other Sub-Committees
- 2017 Planning
  - o Tour de table: ideas about future projects and activities
  - o Appointment of 'chefs de projet' for each new project and activity
  - Preparation of proposal for the AMAC Board and for the Board of Governors about future activities
- Definition of the next meeting
- AOB

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### Maintenance Subcommittee

### 10:30 – 13:00 Morning session

- New Subcommittee in the AMAC
- Introduction and quick tour de table
  - o Presentation of the EBAA Focal Point
  - o Explanation about the Rules of Procedure of AMAC
- 2017 planning

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